accenture

High performance. Delivered.

ERP – Evaluation & Selection

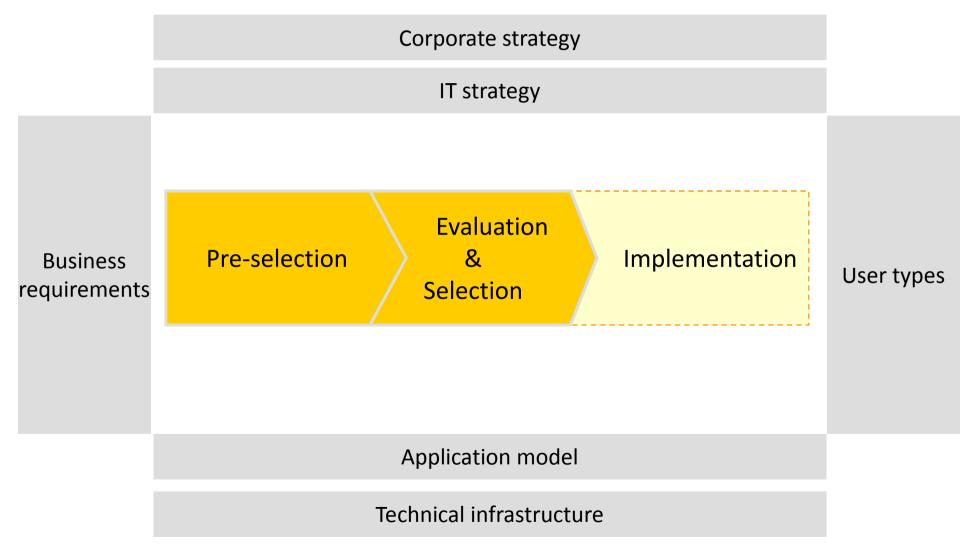
November 2, 2009





ERP – Evaluation & Selection







Methodology



Evaluation Pre-selection & Implementation Selection Conduct high Conduct fast Communicate Conduct **Identify Key** Evaluate & level vendor exposure to Select finalists vendors research/review screening workshop vendors



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Methodology



Pre-selection

Evaluation & Selection

Implementation

Validate functional requirements Develop demo scripts Develop evaluation criteria

Conduct demonstrations

Evaluate packages

Select package

Weight Package 1 Package 2

ILLUSTRATIVE

Functional Fit Technical Fit Operational Fit

Vendor Strength & Capability
Total Cost of Ownership (TCO)

Total

50%	45	44
10%	7	
15%	13	15
10%	7	
15%	4	<u></u> 3
100%	76	71



Evaluation criteria



ILLUSTRATIVE

Functional Fit
Technical Fit
Operational Fit
Vendor Strength & Capability
Total Cost of Ownership (TCO)
Total

Weight Tuckage 1 Tuckage 2		
50%	45	44
10%	7	5
15%	13	15
10%	7	4
15%	4	3
100%	76	71

Weight Package 1 Package 2



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Q & A